

# Grenander-type Density Estimation under Myerson Regularity

**Haitian Xie**

PhD, UC San Diego

Assistant Professor, Peking University

**Canadian Economics Association Conference 2023**

May 30, 2023

# Density estimation for auctions

- Data: iid valuations  $V_1, V_2, \dots, V_n$  from second-price auctions of some product
- Want to estimate the underlying density  $f$  of  $V_i$
- Kernel density estimator
  - motivated by smoothness assumptions
  - requires bandwidth/kernel selection
  - difficult to conduct inference at the optimal convergence rate due asymptotic bias

# Research question

- Is there an estimation procedure that
  - can be motivated by economic theory
  - is fully data-driven (avoid bandwidth selection)
  - no asymptotic bias under the optimal convergence rate
- Myerson (1981) regularity condition

virtual valuation  $\varphi(v) = v - \frac{1 - F(v)}{f(v)}$  nondecreasing,

where  $F$  is the cumulative distribution function of  $V_i$ .

- This is a shape restriction on the density  $f$ . We are going to utilize it to design an estimator for  $f$ .

# Main results

- Grenander-type estimation procedure motivated by Myerson regularity
  - equivalent representation of Myerson regularity as a convexity constraint
  - no tuning parameters needed in the construction
- Consistency, convergence rate, and asymptotic distribution (non-normal)
- Minimax optimal convergence rate

# Roadmap

- 1 Introduction
- 2 Myerson regularity**
- 3 Estimation procedure
- 4 Asymptotic properties
- 5 Conclusion

# Myerson regular distributions

- Important results in mechanism design require Myerson regularity
  - e.g., the second-price auction with reserve price maximizes the revenue
- Examples:
  - any log-concave distribution:  $U[0, 1]$ ,  $N(0, 1)$ , Exponential, logistic
  - student  $t$ , Cauchy,  $F$  (parameters  $> 2$ )
  - violations: U-shape / very heavy tails

## Economic interpretation

A simple economic model (Bulow and Klemperer, 1996):

- selling a product with valuation  $V$
- price of the product:  $p$
- quantity demanded:  $q = \mathbb{P}(V > p) = 1 - F(p)$
- inverse demand function:  $p = F^{-1}(1 - q)$
- revenue function:  $R(q) = pq = F^{-1}(1 - q)q$
- marginal revenue:

$$\begin{aligned} R'(q) &= F^{-1}(1 - q) - \frac{q}{F'(F^{-1}(1 - q))} \\ &= p - \frac{1 - F(p)}{f(p)} = \varphi(p) \end{aligned}$$

# Economic interpretation (cont'd)

- Myerson regularity:  $\varphi(p)$  nondecreasing in  $p$ 
  - $\iff$  marginal revenue  $R'(q)$  nonincreasing in  $q$
  - $\iff$  revenue function  $R(q)$  concave in  $q$
- Concave revenue functions are common
  - diminishing marginal returns/utility
  - risk aversion
  - equilibrium considerations



## Equivalent representation

- Difficult to directly apply the restriction [ $\varphi$  nondecreasing] to estimation because it involves  $f$ .
- Consider an equivalent condition (Ewerhart, 2013):
  - define  $\Lambda(\cdot) = (1 - F(\cdot))^{-1}$ , which only involves  $F$
  - under very mild conditions (continuity):

$$\varphi(\cdot) \text{ nondecreasing} \iff \Lambda(\cdot) \text{ convex}$$

$$\begin{aligned} \varphi(\cdot) \text{ nondecreasing} &\iff \Lambda(\cdot) = (1 - F(\cdot))^{-1} \text{ convex} \\ &\iff \lambda(\cdot) = \Lambda'(\cdot) = f(\cdot)(1 - F(\cdot))^{-2} \\ &\quad \text{nondecreasing} \end{aligned}$$

- Take derivative and see that

$$\varphi', \lambda' \text{ share the same sign}$$

# Equivalent representation (cont'd)

- $\lambda$  as the derivative of  $\Lambda$

$$\lambda(\cdot) = \Lambda'(\cdot) = f(\cdot)(1 - F(\cdot))^{-2}$$

- Take derivative

$$\varphi' = \frac{2f^2 + (1 - F)f'}{f^2},$$

$$\lambda' = \frac{2f^2 + (1 - F)f'}{(1 - F)^3}.$$

- $\varphi'$  and  $\lambda'$  share the same sign

# Roadmap

- 1 Introduction
- 2 Myerson regularity
- 3 Estimation procedure**
- 4 Asymptotic properties
- 5 Conclusion

# Basic idea for estimation

- Since  $f = \lambda(1 - F)^2$ , we can first estimate  $\lambda$  then use empirical cdf  $F_n$  to replace  $F$ .
- How to estimate  $\lambda$ ?
  - $\lambda$  is the derivative of the convex function  $\Lambda = (1 - F)^{-1}$
  - replace  $F$  by empirical cdf  $F_n$
  - “convexify” this estimate of  $\Lambda$  and take derivative

# The estimator

Step 1 Estimate  $\Lambda$  by  $\Lambda_n$  (replace cdf by empirical cdf):

$$\Lambda_n = (1 - F_n)^{-1}$$

Step 2 Let  $\hat{\Lambda}_n$  be the *greatest convex minorant* (gcm) of  $\Lambda_n$ .  
Take  $\hat{\lambda}_n$  as the left-derivative of  $\hat{\Lambda}_n$ .

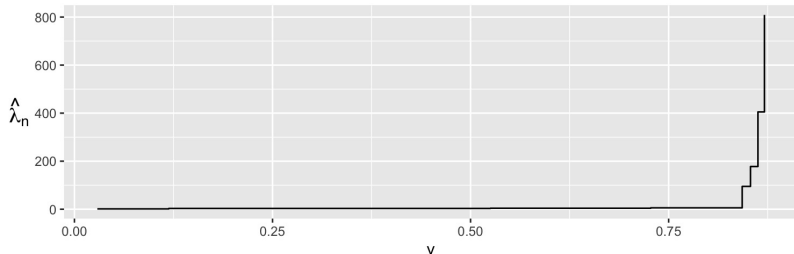
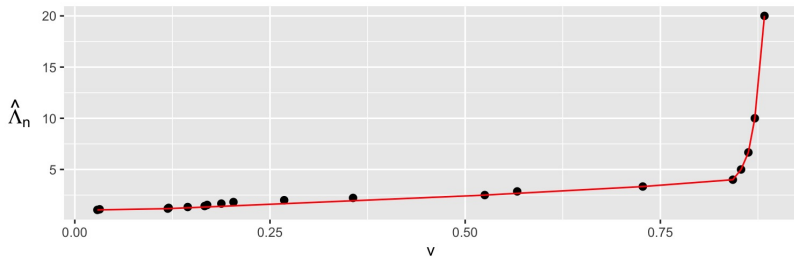
Step 3 The density estimator is  $\hat{f}_n = \hat{\lambda}_n(1 - F_n)^2$ .

- No tuning parameters because this estimator is not local. It uses the *global* shape restriction to estimate  $f$ .

# Grenander-type estimator

- Estimators representable as the left derivative of the greatest convex minorant or least concave majorant of an estimator of a primitive function.
- Literature
  - monotone density: Grenander (1956)
  - concave distribution function: Beare and Fang (2017)
  - isotonic regression: Robertson and Wright (1975)
  - monotone hazard rate: Marshall and Proschan (1965)
  - General framework: Westling and Carone (2020), Durot et al. (2012), Durot (2007)
- This paper is the first one that uses Myerson regularity for Grenander-type estimation.

# Demonstration: uniform, $n = 20$



# Roadmap

- 1 Introduction
- 2 Myerson regularity
- 3 Estimation procedure
- 4 Asymptotic properties**
- 5 Conclusion



# Consistency

- Assume the density  $f$  is continuous and Myerson regular.
- Due to inconsistency of Grenander-type of estimators at boundary points (Woodroffe and Sun, 1993; Kulikov and Lopuhaä, 2006; Balabdaoui et al., 2011), we focus on  $v \in [a, b]$ , where  $[a, b]$  is in the interior of the support of  $V_i$

## Theorem 1

- 1  $\hat{f}_n(v)$  is consistent for  $f(v)$ .
- 2 If further assume that  $f$  is uniformly continuous, then  $\hat{f}_n$  is uniformly consistent.

# Asymptotic distribution

## Theorem 2

If  $f$  is continuously differentiable, then for any  $v \in [a, b]$ ,

$$n^{1/3}(\hat{f}_n(v) - f(v)) \xrightarrow{d} C(v) \operatorname{argmax}_{t \in \mathbb{R}} \{\mathbf{B}(t) - t^2\},$$

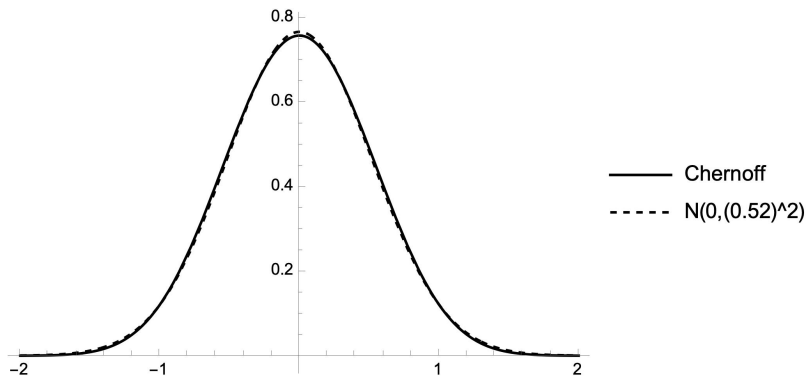
where  $\mathbf{B}(t)$  is a two-sided Brownian motion and

$$C(v) = \left( \frac{8f(v)^3}{1 - F'(v)} + 4f(v)f'(v) \right)^{1/3}.$$

# Chernoff's distribution

- $\operatorname{argmax}_{t \in \mathbb{R}} \{\mathbf{B}(t) - t^2\}$
- it first arose in Chernoff (1964) on mode estimation, also appeared in Venter (1967) for another mode estimator
- log-concave
- symmetric around zero (has mean zero)
- variance  $\approx 0.26$
- can be approximated by  $N(0, (0.52)^2)$  (Dykstra and Carolan, 1999)

## Density plot



# Inference

- obtain consistent estimates of  $f'$  to construct the test statistic (which is possible under our assumption that  $f'$  is continuous)
- the test statistics converges at the cube root rate
- for kernel estimates under the same condition, we usually need to undersmooth to kill the bias
- therefore, the local power function for our test would be “infinitely more efficiency” than the kernel-based test

# Minimax convergence rate

Question: is it possible to do better (in terms of convergence rate) under our assumptions? No.

## Theorem 3

Let  $\mathcal{F}$  be the set of distributions that have a.e. continuously differentiable densities and satisfy Myerson regularity. For any  $v \in [a, b]$ , there exists  $c > 0$  such that

$$\inf_{\tilde{f}_n} \sup_{F \in \mathcal{F}} \mathbb{E}_F |\tilde{f}_n(v) - f(v)| \geq cn^{-1/3},$$

where  $\mathbb{E}_F$  denotes the expectation with respect to the distribution  $F$ . The infimum  $\inf_{\tilde{f}_n}$  is taken over the set of all estimators.

# Conclusion

- A tuning-parameter-free nonparametric density estimator.
- Asymptotic properties
  - (uniform) consistency
  - cube root convergence rate
  - non-normal asymptotic distribution
- Conjecture:  $\hat{\lambda}_n$  is the nonparametric maximum likelihood estimator.
- Future work: simulation and empirical application.

# *Thank You!*

Haitian Xie

Guanghua School of Management  
Peking University

Website: [haitianxie.org](http://haitianxie.org)